# **III** Manulife

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# Manulife Invites Filipinos to Seize Real Estate Opportunities through their new Asia Pacific Property Income Fund

**Manila** - Manulife Philippines recently launched the Asia Pacific Property Income Fund (APPI), a US Dollar-denominated fund that gives access to a diversified portfolio of exchange-listed Real Estate Investment Trusts (REITs) in the Asia Pacific region.

Manulife's APPI Fund gives exposure to REITs in Singapore, Hong Kong, Australia, Thailand, and Malaysia. Investors to the fund can enjoy the following benefits: Twice a year income payouts, potential long-term capital appreciation, access to a diversified real estate portfolio, and liquidity.

REITs are investment instruments which work similar to mutual funds. They also pool investors' money, but instead of purchasing stocks or bonds, they purchase shares in real estate assets such as malls, hotels, office buildings, etc. They make it possible for average investors to put their money in assets that would otherwise be unaffordable or inaccessible to them if they were investing on their own. REITs earn from rental income on the real estate properties they invest in

"APPI gives investors a chance to diversify their portfolios. It is also a very good instrument to hedge against inflation. With APPI, customers can grow their investments, be protected with life insurance coverage, and even enjoy semi-annual payouts," said Ryan Charland, President & CEO, Manulife Philippines. "We develop innovative solutions like this to make it easier for Filipinos to make financial decisions that will help improve their lives," he added.

The APPI is a feeder fund that invests in Manulife Asset Management and Trust Corporation's (MAMTC) Asia Pacific REIT Fund of Funds. It is available through the following single-pay variable insurance products: Manulife Affluence Gold, Manulife Affluence Max Gold, and Manulife Affluence Max Elite. It is also available through Manulife China Bank Life Assurance Corporation's (MCBL) variable insurance products: USD MCBL Enrich Max and USD MCBL Platinum Invest Elite.

## **About Manulife Philippines**

The Manufacturers Life Insurance Company opened its doors for business in the Philippines in 1907. Since then, Manulife's Philippine Branch and later The Manufacturers Life Insurance Co. (Phils.), Inc. (Manulife Philippines) has grown to become one of the leading life insurance companies in the country. Manulife Philippines is a wholly-owned domestic subsidiary of Manulife Financial Corporation, among the world's largest life insurance companies by market capitalization. Learn more about Manulife Philippines by visiting their website www.manulife.com.ph and following them on Facebook (www.facebook.com/ManulifePH), Twitter (@ManulifePH), and Instagram (@manulifeph).

#### **About Manulife**

Manulife Financial Corporation is a leading international financial services group that helps people make their decisions easier and lives better. We operate primarily as John Hancock in the United States and Manulife elsewhere. We provide financial advice, insurance, as well as wealth and asset management solutions for individuals, groups and institutions. At the end of 2017, we had about 35,000 employees, 73,000 agents, and thousands of distribution partners, serving more than 26 million customers. As of September 30, 2018, we had over \$1.1 trillion (US\$863 billion) in assets under management and administration, and in the previous 12 months we made \$27.6 billion in payments to our customers. Our principal operations are in Asia, Canada and the United States where we have served customers for more than 100 years. With our global headquarters in Toronto, Canada, we trade as 'MFC' on the Toronto, New York, and the Philippine stock exchanges and under '945' in Hong Kong.

### **About Manulife China Bank Life Assurance Corporation**

Manulife China Bank Life Assurance Corporation (MCBL) is a strategic alliance between Manulife Philippines and China Bank, providing a wide range of innovative insurance products and services to China Bank and China Bank Savings customers. The aim is to ensure that every client receives the best possible solution to meet his or her individual financial and insurance needs. In 2014, China Bank raised its equity stake to 40% in Manulife China Bank Life.

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