

Millennials and Gen Zs



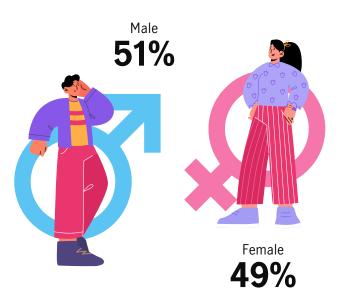


**Understand** the sentiments, attitudes, behaviors, priorities and concerns of Filipino millennials and Gen Zs on the topics of health, longevity, and financial management

**Determine** the health-related habits and practices of these generations to identify existing gaps and concerns

**Develop** a comprehensive understanding of the factors that impact their overall health and financial well-being

#### Gender



#### Age



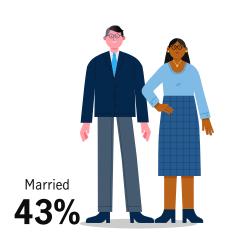
## 23-27 yrs. old 21%

28-35 yrs. old 30%





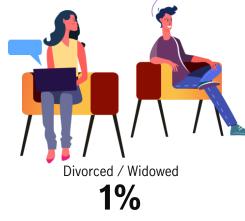
#### **Marital Status**





500 respondents in Luzon, Visayas and Mindanao 196 Gen Z (born 1997-2006) – 59% Female, 41% Male 304 Gen Y (born 1981-1996) - 41% Female, 59% Male





## Others 2%

#### **Area Coverage** North & Central 14% **40**% NCR Luzon 18% South Luzon 10% Visayas **18**% Mindanao



Where will better take you



### **Manulife**Where will *better* take you



64%

are motivated to be healthy to avoid getting sick

**57%** 

said that being health conscious helps them feel good about themselves 53%

want to prolong their healthspan, while 48% want to prolong their lifespan 44%

want to minimize potential medical expenses

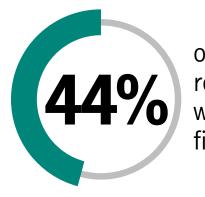
Key Finding #1

Health and wellness gaps affect wellbeing of Filipino Millennials and Gen Zs

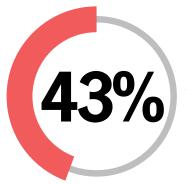
Gender divide on healthspans and lifespans

**60% of females** prefer to prolong their healthspans, while **53% of males** prefer to prolong their lifespans.

### Younger Flipinos are also concerned about feeling and looking good:



of respondents want to look fit/good



of respondents want to look young/youthful

### **Manulife**Where will *better* take you

Key Finding #1

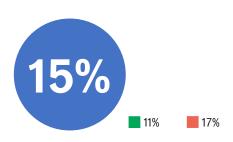
Health and wellness gaps affect wellbeing of Filipino Millennials and Gen Zs 48% of respondents describe they balance the health and wellness aspects of their wellbeing equally.

26% of Gen Zs seek more balance, focusing focus more on wellness by taking a more holistic approach (vs. 17% among Millennials).



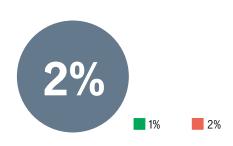
#### **Optimizers**

Focus on both health and wellness and try to achieve an optimal state in all aspects of wellbeing



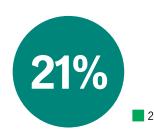
#### **Health Advocates**

Those who take a more medical and therapeutic approach in monitoring and enhancing their health



#### **Slackers**

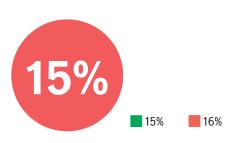
Those who think about health and wellness only when they get sick



#### **Balance Seekers**

Those who take a more holistic approach of living a balanced, healthy lifestyle

17%



#### **Occasional Practitioners**

Those who make some efforts to avoid getting major illnesses



Gen Z (%) **Total** (500)

Gen Y (%)



**Health and** wellness gaps affect wellbeing of Filipino Millennials and Gen Zs

#### Health and Wellness Knowledge

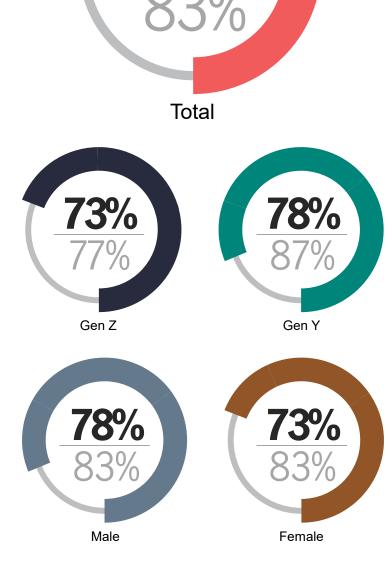
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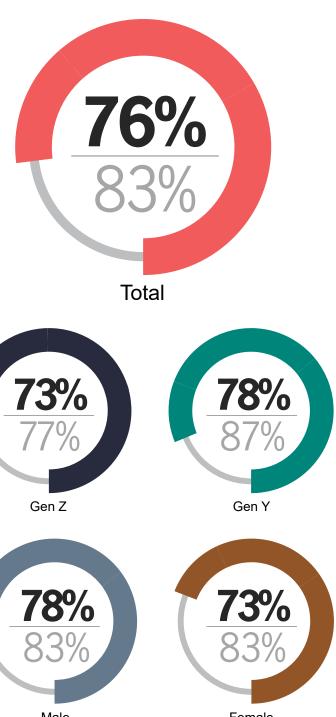
#### **Proactive Action Gap**

83% claim they have good knowledge about health and wellness, but only **76%** are taking sufficient action.

**Proactive/Sufficient Action** 

Health and wellness knowledge







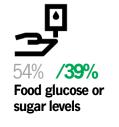
#### **Awareness of Essential Health Factors**

On almost all health indicators surveyed, the monitoring effort taken by Millennials and Gen Zs lags much behind the awareness levels.

Legends: Essential Total % / Regularly monitored Total%





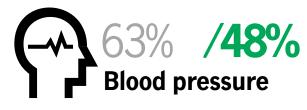






Key Finding #1

**Health and** wellness gaps affect wellbeing of Filipino Millennials and Gen Zs













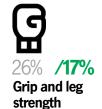
43% /40% Sleep duration



Oxygen uptake





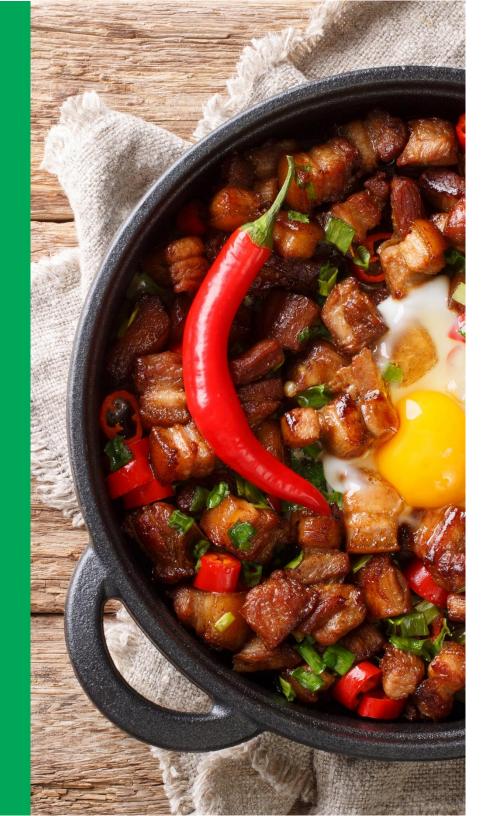




### **Manulife**Where will *better* take you

Key Finding #1

Health and wellness gaps affect wellbeing of Filipino Millennials and Gen Zs



#### **Gap in Monitoring Health indicators**

Filipino Millennials and Gen Zs face notable health and wellness gaps. With a significant portion of younger Filipinos not actively tracking or managing key aspects of their health, these gaps suggest potential risks for long-term wellbeing and overall quality of life.

**56 24%** Mobility

23%
Nutrition

20%
Cholesterol levels

27%
Nutrition
monitoring gap
highest among
women



28%
Mobility
monitoring gap
highest among
men



Gap = Essential - Regularly Monitored



**Health and** wellness gaps affect wellbeing of Filipino Millennials and Gen Zs

We also see significant gaps between awareness and actual behavior on many wellness practices surveyed.

Legends: Essential Total % / Regularly doing Total%



73% **/53% Having good** sleeping habits

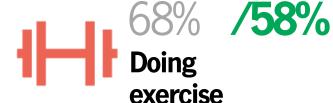


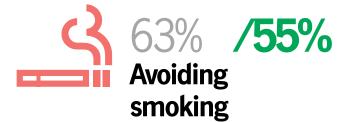
**/58% Eating a** balanced diet



**Having work-**

life balance





62% **/52% Avoiding** excessive drinking

53% /49% Spending quality time with friends or family

50% /40% **Practicing** self-care (e.g. taking an interest class)

40% /29%

41% /33% **Spending time** in nature

41% /39% **Eating** 

Taking holidays/ breakfast break from work

40% /38%

Having some alone time when needed

38% **/31%** 

**Playing or** engaging in sports activities 33% **/27%** Traveling or exploring new places

31% **/25%** 

**Developing new** hobbies

30% **/23%** 

**Engaging in** social activities

29% **/26%** Learning new skills

28% **/25%** 

Staying away from social media from time to time

## **Manulife**Where will *better* take you

Key Finding #1

Health and wellness gaps affect wellbeing of Filipino Millennials and Gen Zs



#### **Gap in Actual Wellness Behaviors**

Filipino Millennials and Gen Zs are experiencing significant gaps in actual wellness behaviors, suggesting that while wellness may be a recognized priority, many young Filipinos struggle to consistently practice key health behaviors—especially women, who report a larger gap in achieving work-life balance.

20% Sleeping Habits

19%

19% 1!
Work Life Balance Ba

**O**P 15%

**Balanced Diet** 

#### **Work-Life Balance gap**



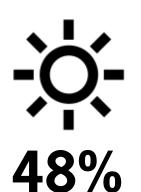
**14%** among Men

Gap = Essential - Regularly Monitored



### What's stopping young Filipinos from pursuing their *desired* level of wellbeing?





Excessive

screen time





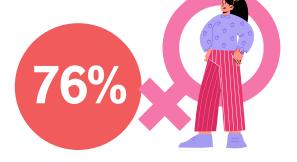


Key Finding #1

Health and wellness gaps affect wellbeing of Filipino Millennials and Gen Zs **Generations dealing with** *heightened* **stress** 



Millennial respondents report they deal with stress more (vs. 58% of Gen Z)



Millennial Women said that stress stops them from pursuing their desired wellbeing



Female respondents (vs. 55% of Males)



Filipino
Millennials and
Gen Zs have
positive views
on Longevity

Millennials are focused on physical health and family relationships; while Gen Zs prioritize attaining a sense of purpose

**#FYP: Future-proofing Young Pinoys:** Examining Health and Longevity Perspectives, Sentiments, and Aspirations of Millennials and Gen Zs

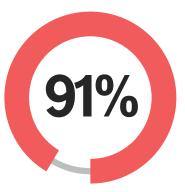


### **Manulife**Where will *better* take you

Key Finding #2

# Filipino Millennials and Gen Zs have positive views on Longevity

Millennials are focused on physical health and family relationships; while Gen Zs prioritize attaining a sense of purpose Majority of Filipino Millennials and Gen Zs are embracing aging with positivity and approaching longevity and health with refreshing perspectives and grit.



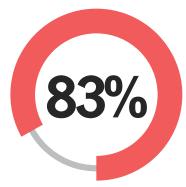
believe that living a *meaningful life* is more important than living a long one



believe *quality* is more important than *quantity*, when it comes to lifespan



prefer *enjoying life now* than worrying about how long life will be



believe that being healthy means *living independently,* more than trying to be completely illness-free



believe that aging is a natural process and should be embraced with positivity and a fresh mindset



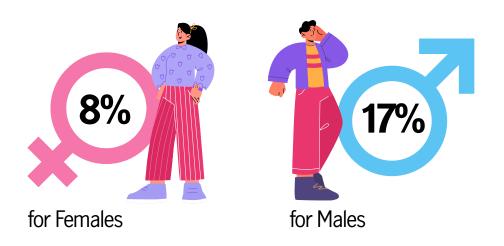


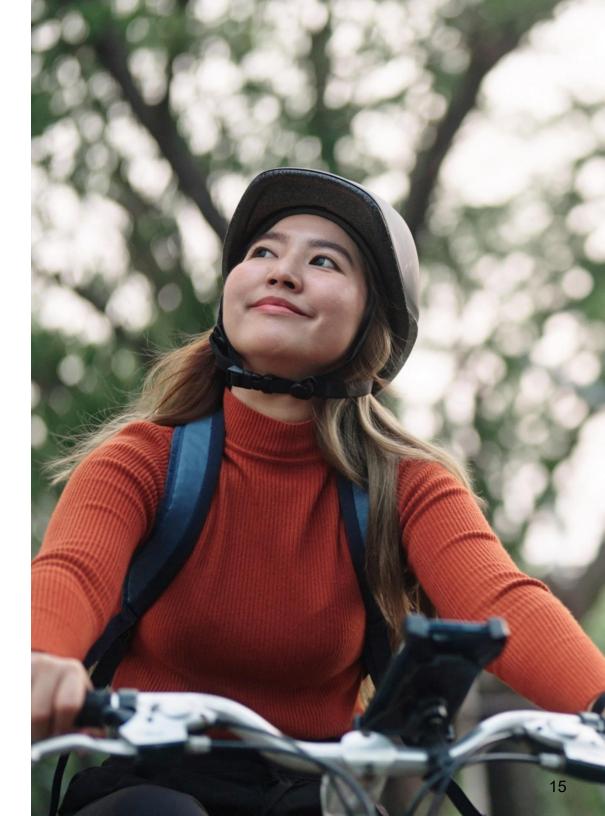
# Filipino Millennials and Gen Zs have positive views on Longevity

Millennials are focused on physical health and family relationships; while Gen Zs prioritize attaining a sense of purpose For both Millennials and Gen Zs, maximizing one's lifespan is not a priority.



Only 13% choosing it as a top priority







Financial independence is the top longevity concern among Filipino Millennials and Gen Zs

Women place higher priority on Financial Independence than men

**#FYP: Future-proofing Young Pinoys:** 

Examining Health and Longevity Perspectives, Sentiments, and Aspirations of Millennials and Gen Zs





Financial Independence is top Longevity concern among Filipino Millennials and Gen Zs

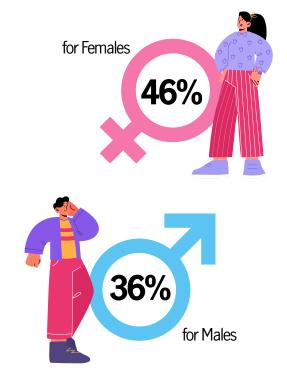
Women place higher priority on Financial Independence than Men



The traditional focus of longevity – maximizing lifespan – has given way to *more aspirational desires* (financial independence, mental health, and desired lifestyle), taking the concept of longevity to a whole new level.









Financial
Independence is
top Longevity
concern among
Filipino
Millennials and
Gen Zs

Women place higher priority on Financial Independence than Men

When thinking about longevity, majority of Filipino Millennials and Gen Zs prioritize financial independence. This suggests that younger Filipinos value *quality of life and autonomy* over simply living longer, with a strong focus on financial security and mental health.

#### What matters most about longevity: Top 3 matters



**61%**Financial independence



**41%**Mental health



35%
Desired lifestyle



29%
Physical health/independence



25% No stress/ responsibility



24% Lifelong learning



18% New experiences



Social connections



13% Maximized lifespan



11% Extended worklife



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#### Among Gen Zs, the top 3 concerns are:



Financial independence (59%)



Mental health (47%)



Living their desired lifestyle (39%)

#### For Millennials, on the other hand:

1

Financial independence (63%)



Keeping ties with children (37%)



Mental health (36%)





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#### **Top Longevity Priorities of Millennials and Gen Zs**

1

**52%** of respondents said they prioritize gaining financial independence

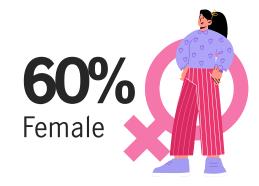


**36%** said family relationships



**33%** chose physical health

Respondents who prioritize financial independence







Financial Independence is top Longevity concern among Filipino Millennials and Gen Zs

Women place higher priority on Financial Independence than Men



74% of respondents consider Longevity as a blessing only if they have sufficient financial resources. Financial independence is the key to unlocking the full blessings of longevity.

Top Longevity worries:



Running out of money (61%)

2

Loss of loved ones (54%)

3

Chronic illnesses (52%)

4

Feeling useless (48%)





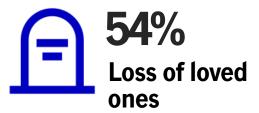
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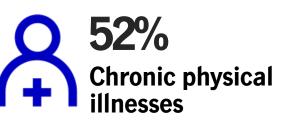
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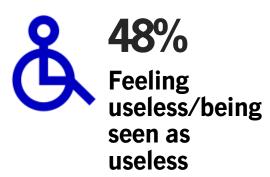


Filipino Millennials and Gen Zs' most common worry about Longevity is running out of money, speaking further to the importance of being financially independent.









43%
Declining mental health

31%
Not owning a property/home

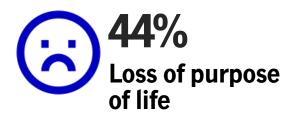
Not unable to

lifestyle

maintain current

31% 23%

Loss of employment Loss of social life



Aged appearance

19%

37%

Reliance on

equipment

medications/

Leaving a legacy to my loved ones

12%

35%

independence/

reliance on others

Loss of

**Manulife**Where will *better* take you

Key Finding #3

Financial Independence is top Longevity concern among Filipino Millennials and Gen Zs

Women place higher priority on Financial Independence than Men



#### For Gen Zs:

- Running out money (57%)
- Loss of loved ones (49%)

- Feeling useless (49%)
- Chronic illnesses (46%)
- Loss of purpose in life (46%)

#### For Millennials:

- Running out money (64%)
- Loss of loved ones (58%)

- Chronic illnesses (57%)
- Feeling useless (47%)
- Declining mental health (43%)



Financial
Independence is
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Women place higher priority on Financial Independence than Men

### Top actions taken by respondents who consider financial independence as important:

Save part of their income or allowance

65%

Buy insurance

**45%** 

Broaden financial knowledge

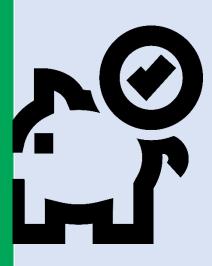
43%

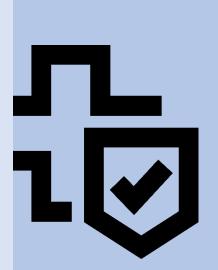
Additional employment/ source of income

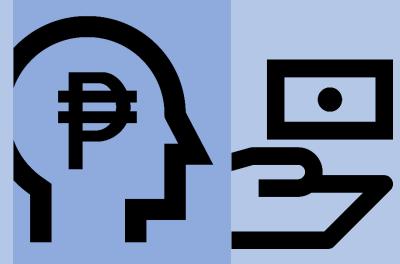
42%

Investing

37%











Financial
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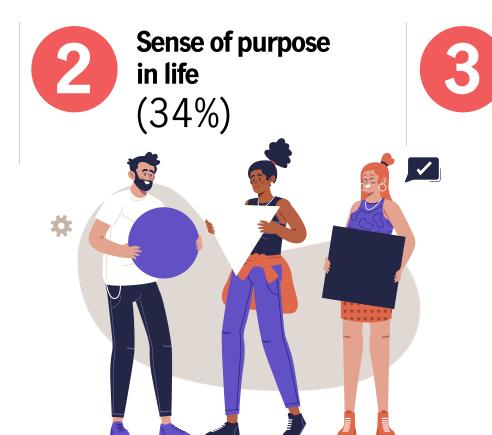
Women place higher priority on Financial Independence than Men



#### Gen Zs place high emphasis on their sense of purpose in life:

Financial independence (56%)

Think that they need **PHP 22.3 million** to achieve financial independence upon retirement.



Family relationships and physical health (29%)



Financial
Independence is
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## For Millennials, on the other hand, it's about gaining financial independence with and for their family:

Financial independence (49%)

Family relationships (41%)

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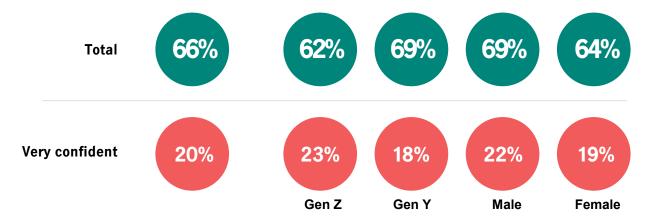
Think that they need **PHP 18.4 million** to achieve financial independence upon retirement.



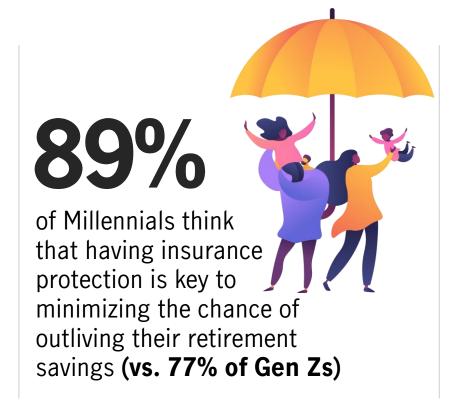
Financial Independence is top Longevity concern among Filipino Millennials and Gen Zs

Women place higher priority on Financial Independence than Men

Only 20% of respondents have very high confidence levels in terms of achieving financial independence



Young Filipinos and their views on financial product ownership



90%

of Millennials think that investing is key to minimizing the chance of outliving their retirement savings (vs. 73% of Gen Zs)

#### **Key points to remember**

Health and wellness gaps affect the wellbeing of Filipino Millennials and Gen Zs

While young Filipinos have high awareness about their health and wellness, there is a gap in action. Stress, excessive screen time, and sleep deprivation are considered as main barriers for them to achieve their desired level of wellness. Health enhancement and looking and feeling good are top motivators.

Filipino Millennials and Gen Zs have positive views on Longevity

Both millennials and Gen Zs embrace the concept of longevity, which no longer means just simply living a longer life, but gives higher premium on relationships (for millennials) and meaning and purpose (for Gen Zs).



#### **Key points to remember**

Financial Independence is top
Longevity concern among Filipino
Millennials and Gen Zs

Women place higher priority on Financial Independence than Men

When it comes to Longevity, young Filipinos wish to attain financial independence, maintain a sound mind, and live their desired life. Both millennials and Gen Zs are taking proactive steps to prepare for their futures financially.

Both generations acknowledge the importance of insurance and investing to avoid the risks of outliving one's retirement savings but have yet to fully act on these.



#### Recommendations for Filipino Millennials and Gen Zs

## Take small, consistent steps toward wellness

Young Filipinos face common barriers to wellness. including stress, excessive screen time, and sleep deprivation. To overcome these challenges, millennials and Gen Zs can start by adopting small, manageable habits such as taking short daily walks, setting screenfree hours, and improving sleep hygiene. Free wellness apps and community programs can also provide motivation and accountability, making it easier to stay on track.

## Invest in your healthspan

The survey found that millennials and Gen Zs value living healthier more than simply living longer. To enhance your healthspan, prioritize mental health through practices, such as mindfulness or therapy. Additionally, improving nutrition can begin with simple changes, such as incorporating one healthy meal per day. Regular health check-ups, even when feeling well, are crucial for early detection and prevention.

## Plan early for financial independence

Given that millennials and Gen Zs estimate needing at least PHP 18.4 million for retirement, early financial planning is vital. Younger Filipinos should start by saving a fixed percentage of their income each month and exploring insurance and investment options aligning with their life and financial goals. Free financial literacy resources and consultations with trusted advisors can provide valuable guidance and help build long-term financial security.



#### Recommendations for Insurance Companies

## Promote healthspan-focused products

Insurance companies should develop and promote products that support not only longevity but also healthspan, or the years lived in good health. Since younger Filipinos are more motivated by the desire to live healthier lives, insurers can offer plans that include preventive care, mental health support, and wellness incentives. These products should be positioned as proactive tools that can provide financial safety nets and maintain quality of life.

## Address the awareness-action gap

Although a large majority of young Filipinos claim to have good knowledge about health and wellness, many are not translating that awareness into action. Insurance companies can help bridge this gap by launching health and wellness platforms that track health behaviors and reward progress. Insurance companies can also consider using behavioral nudges, such as reminders and gamification, encouraging engagement and proactive action.



#### Recommendations for Insurance Companies

## Tailor messaging specific to generation and gender

The study highlights distinct priorities between Millennials and Gen Zs, as well as between men and women. Millennials tend to focus on family relationships and physical health, while Gen Zs prioritize purpose and independence. Women are more concerned about nutrition. work-life balance, and financial independence. Insurance companies should then segment their marketing strategies accordingly using inclusive language and content reflecting these diverse aspirations. Products should be flexible and personalized to appeal to younger, purpose-driven consumers.

## Build confidence in financial planning

With only 20% of respondents expressing confidence in achieving financial independence, insurers have a clear opportunity to provide support. They can offer financial literacy workshops tailored to different life stages, especially for Gen Zs, some of whom are just entering the workforce. Retirement planning tools that help visualize long-term goals and progress can also be effective. Additionally, insurers should consider creating starter investment and insurance bundles that are easy to understand and affordable, while positioning their insurance agents as trusted financial coaches.





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